

**100% Natural Evangelism Study Guide  
Based on the DVD by Terry Rush**

**By**

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**4 Lessons each with a Leader guide followed by a Participant Guide**

## **100% Natural Concepts**

*A study guide to accompany the 100% Natural Evangelism DVD series*

### **Natural Concept #1 - It's All About Jesus Christ**

The first thing we have to realize is that evangelism is not about mastering a particular technique or memorizing the correct series of questions and scriptures. Evangelism is all about Jesus.

***“Out of the overflow of the heart the mouth speaks.” – Matthew 12:34***

*What is the natural result of filling our hearts up with Jesus Christ?*

- If we fill ourselves with Jesus we will likely find ourselves speaking about him to others.

*How do you go about filling your heart with Jesus?*

- Through walking with him.
- Again, this is more than praying and reading your Bible. You can memorize facts about your spouse all day but that doesn't mean that you really know them. Knowing someone comes from a relationship and relationships are built by sharing time together.

*When you spend time with Jesus what do you find out about what he thinks about you?*

- He loves you
- He knows you
- He wants you to love him
- He wants you to know him
- He is also concerned about your well being

***“Come to me, all you who are weary and burdened, and I will give you rest. Take my yoke upon you and learn from me, for I am gentle and humble in heart, and you will find rest for your souls. For my yoke is easy and my burden is light.” – Matthew 11:28-30***

If you are going to know Jesus and fill your heart up with him you have to come to him and learn from him. *What will be the result?*

- Rest and a manageable life

God's work and our work go hand-in-hand. We come to him and he does the rest.

### **Natural Concept #2 - God Is At Work**

Performance driven evangelism puts us at the center and says if we learn X, Y, and Z then we will be effective at evangelism. *What is missing from that picture of evangelism?*

- God

*Who is at the center of that model of evangelism?*

- You are

*If you are the center of evangelism and you fail, how would you feel?*

- Guilty and jealous of those who seem more successful or how are “doing it better” than you are

Scripture never paints a picture of us being the center of evangelism. In fact, the greatest single force that makes evangelism effective is God and not ourselves.

***“Better one handful with tranquility than two handfuls with toil and chasing after the wind.” – Ecclesiastes 4:6***

*How can thinking we are the center of evangelism result in toil and chasing after the wind?*

- Instead of realizing God is at work even when we cannot see it we try to get it all done ourselves and miss out on the beauty of the fact that God is graciously acting to make a difference in this world even when we are not aware of it.

### **Natural Concept #3 – We Follow God’s Lead**

So if God is working and active what part do we play? We find two clues in the Gospel of John

#### **Love**

***“A new command I give you: Love one another. As I have loved you, so you must love one another. By this all men will know that you are my disciples, if you love one another.” – John 13:34-35***

*How will the world know we are Christ’s disciples?*

- When we love others

*Does that just include love for other Christians?*

- In Mark 12:31 Jesus said the second greatest commandment was to love our neighbor as ourselves. That is about loving everyone.

*Why is it important for the world to see Christians loving each other?*

*Why is it important for the world to see Christians loving non-Christians?*

#### **Unity**

***“My prayer is not for them alone. I pray also for those who will believe in me through their message, that all of them may be one, Father, just as you are in me and I am in you. May they also be in us so that the world may believe that you have sent me.” – John 17:20-21***

*How does Jesus say the world will believe in Jesus?*

- When they see Christians united.

*What about division and disunity contradicts the message we are trying to send the world?*

#### **Sowing**

In Mark 4 Jesus tells a parable about a man who went out to sow seed. The seed fell on good soil and bad. Some grew and some did not. Some took root and some withered away. The sower sows the seed and then he lets nature do the rest. He has done his part and no matter how hard he tries he cannot make seeds turn into a harvest. Only God can do that.

*How is evangelism similar to that?*

*Why do we have to depend on God for the increase?*

## **Natural Concept #4 – Failure is Natural**

*What is the natural assumption of where the problem rests when we fail?*

- We tend to think I must be the problem – If only I knew more verses or studied harder. Failure will happen. Sometimes it will be your fault and other times there will be nothing you can do with it.

Trust that God is big enough to handle our failures.

***“But he said to me, “My grace is sufficient for you, for my power is made perfect in weakness.” Therefore I will boast all the more gladly about my weaknesses, so that Christ's power may rest on me.” – 2 Corinthians 12:9***

When we realize just how weak we are the door is opened up for God to come inside and begin to work through us. *How does a self-centered model of evangelism disconnect that process?*

- It leaves no room for God to be on the throne.  
God uses weakness. God glories in weakness.

***“But we have this treasure in jars of clay to show that this all-surpassing power is from God and not from us.” – 2 Corinthians 4:7***

If the power is only our power we are in trouble. But if we realize the power is all God's and that he is using us even though we are only earthen vessels then evangelism will be done as it was intended. Weakness and failure and natural. Recognize it and allow God to use the paradox of your weakness to become strength.

## **Application Questions**

*What is standing in your way of emptying yourself of self?*

*What does your relationship with Christ need in order to be filled with Christ so he can be spoken of through you?*

*What parts of your life have been filled to overflowing with Christ already and how can that be shared with others?*

*How do you balance letting God work with not being lazy about evangelism?*

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## **100% Natural Vision**

*A study guide to accompany the 100% Natural Evangelism DVD series*

### **Vision That Sees God is At Work All Around Us**

For most of us our “thing” is not going to be baseball. *What thing do you enjoy in life that you could find opportunity to let God work through you?*

If we want to reach the lost we have to make an effort to understand them and reach out to them in ways that are meaningful to them.

***“Though I am free and belong to no man, I make myself a slave to everyone, to win as many as possible. To the Jews I became like a Jew, to win the Jews. To those under the law I became like one under the law (though I myself am not under the law), so as to win those under the law. To those not having the law I became like one not having the law (though I am not free from God's law but am under Christ's law), so as to win those not having the law. To the weak I became weak, to win the weak. I have become all things to all men so that by all possible means I might save some. I do all this for the sake of the gospel, that I may share in its blessings.” - 1 Corinthians 9:19-23***

One size fits all evangelism is not always effective because it doesn't take into account where someone is starting from and their unique life experiences that have brought them to the understanding they currently have.

*Why is listening an important part of evangelism?*

Often times evangelism is done in a way that the person being reached out to does not feel like they were really listened to. Paul says in 1 Corinthians 9 that we have to make an effort to understand people if we are going to reach them.

*Why do different people need to be reached out to in different ways?*

*How is reaching the lost going to challenge our comfort zones?*

*How far is too far when it comes to reaching the lost...can we go so far in trying to reach out that we ourselves stumble? Where do we draw the line?*

The lost are more important than our comfort zones and yet the message of Christ is not easily shared in a strip club so there is a level of discernment that has to take place in these things that separates a good idea from a bad one and a good decision from a poor one. It also separates making evangelism an excuse to do sinful things we want to do all under the guise of “evangelism.”

### **Vision That Sees the Perfection of God's Timing**

God can see the big picture. He can see the beginning and the end of the story all at the same time because He is not bound by the same time constraints we are.

*What was an event in the past that when you look back you cannot help but realize God had perfect timing in working it out?*

God's timing builds our faith and in turn we then take that faith and step out into places we would have never dreamed possible.

***“Jesus looked at them and said, “With man this is impossible, but with God all things are possible.” – Matthew 19:26***

*How does knowing that God can make the impossible, possible build your faith in Him and His timing?*

When we have a vision to reach the lost we will have faith that trusts that God will open the right doors at the right time.

When we understand God has his own perfect timing we will start to have vision to see those who we wouldn't pick but whom God picks.

*Who is someone in your life you may have never thought could be reached with the Gospel?*

Maybe that is the very person God is calling you to talk to about their soul.

## **Vision that Realizes We Are Not Powerful, God Is**

***“But we have this treasure in jars of clay to show that this all-surpassing power is from God and not from us. We are hard pressed on every side, but not crushed; perplexed, but not in despair; persecuted, but not abandoned; struck down, but not destroyed. We always carry around in our body the death of Jesus, so that” – 2 Corinthians 4:7-10***

*Why is it reassuring that evangelism is not based on our might, skill, or wisdom?*

- We make mistakes and have our own problems.
- We don't do things perfectly and don't have all the answers.

*Then whose authority and wisdom does evangelism rest on?*

- God's authority, power and wisdom.

“Whatever it is you can imagine that you might do, try it...just knock on the door and see if it would open...”

Vision for evangelism recognizes that the fruits of our labor may not show up for decades and sets in motion eternity changing actions in the present even though the ones working may never fully experience the fruit of their labor this side of heaven.

## **Application Questions**

*What has clouded your vision to see the lost for what and who they truly are...lost yet still just as important to God?*

*Who have you had a vision for that other people may have missed?*

*How have you let your imperfections keep you from evangelizing?*

*How can you have the vision to trust that God will see you through if you will just step through the door and try?*

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## **100% Natural Methods**

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### **Do You See the People?**

Luke 7:36-50 records the story of Jesus having dinner at a Pharisee's house. In the midst of the meal one of the "invisible people" of their culture came in and washed Jesus feet with perfume and her tears and wiped them with her hair. Jesus uses that moment to teach those around him and the woman herself a lesson about who God sees and God's concern for the broken. A key verse is found in verse 44,

***"Then he turned toward the woman and said to Simon, "Do you see this woman?"***

Before we can reach the lost they must become visible to us. We can see them around us but do we really see them the way God sees them?

*How can we tune our eyes to see the lost with eyes of compassion and with a feeling of urgency?*

### **1. Assume Everyone Wants to Know God at Some Point in Their Life**

*What do we do once we understand that assumption?*

- We begin to sow seed even though we may never see the results in our lifetime.

"It is just way too easy for us to go through life figuring out how we are going to do something major for God when He said I just want you to do those little seed sowing things in the kingdom."

*What was one thing that seemed small and insignificant at the time that turned into a changed life or something much larger than you thought it ever would?*

*How often do we get blinded and complacent because we think we have to do everything in a big way or not at all and so we opt for not at all?*

Fear is one of the biggest obstacles to evangelism. *How does knowing God is the one doing it alleviate our fears?*

One of the biggest fears is that we may not know enough to share the Gospel. *Why is it important not to wait until you "know everything?"*

- Because you never will know everything.
- You just have to be willing to try.

Assume everyone wants to know God at some point in their life. If you knew someone wanted to know about baseball and you knew something about baseball and it was important to you would you not talk to them about your common interest just because you didn't know the stats for each of the thousands of players who has ever played in the major leagues? Of course not. When you

assume everyone wants to know God it means you have a common interest with them because you also should want to know more about God.

## **2. Everywhere You Go You Are God's Seed Sower**

Open the door and give people a chance to walk through it on their timing.

Sowing seed is not as much about the sower as it is about the seed (Gospel) because of that it isn't a bad thing to admit that you don't know all the answers.

*Why is it important for people to know that you are normal and more like them than they might have thought?*

“Understand that people who want to know God, want to know God...but many are afraid that they are not good enough to know God.”

*How does the fear of rejection plague both the one telling to Gospel and the one receiving it?*

***“God made him who had no sin to be sin for us, so that in him we might become the righteousness of God.” - 2 Corinthians 5:21***

Part of sowing the seed is understanding what God was doing through His Son Jesus Christ.

*Why is the cross important in helping people understand how God can make them “good enough”?*

***“Since the children have flesh and blood, he too shared in their humanity so that by his death he might destroy him who holds the power of death--that is, the devil--and free those who all their lives were held in slavery by their fear of death. For surely it is not angels he helps, but Abraham's descendants.” - Hebrews 2:14-16***

*How has Jesus given us freedom from the devil?*

We are sowing the seeds of life to a lost and dying world. We are sowing seeds that depend on the righteousness of God and not our own righteousness.

## **3. God's Methods Are Often Unexpected**

We cannot calculate or package the methods God uses to reach people. It is not “one size fits all.”

*How have you seen God work that was unexpected?*

When Jesus ministered he often did things that were unexpected. When he prophesied his death and resurrection his disciples didn't get it. Even when he was raised from the dead they doubted because that kind of thing just isn't supposed to happen. How excellent it is that we serve the

God of the unexpected and the God whose ways are higher than our ways and whose thoughts are grander than our own.

### **Application Questions**

*What reminder could you give yourself this week to make the most of the opportunities that come your way?*

*How could you encourage another Christian you know to sow the seed they already have?*

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## **100% Natural Plus**

*A study guide to accompany the 100% Natural Evangelism DVD series*

### **The Holy Spirit Shows God is Involved in This Mission**

Knowing God is involved and that we are not alone in the mission makes all the difference in the world.

*“For this reason I kneel before the Father, from whom his whole family in heaven and on earth derives its name. I pray that out of his glorious riches he may strengthen you with power through his Spirit in your inner being, so that Christ may dwell in your hearts through faith. And I pray that you, being rooted and established in love, may have power, together with all the saints, to grasp how wide and long and high and deep is the love of Christ, and to know this love that surpasses knowledge--that you may be filled to the measure of all the fullness of God. Now to him who is able to do immeasurably more than all we ask or imagine, according to his power that is at work within us,” - Ephesians 3:14-20*

*How does who God is impact who we are?*

- He is strong and he strengthens us.
- His love spills over into our lives.
- He has given us the Holy Spirit and that Spirit participates in our lives.

*Why is it important to realize that it is not our power but His power and not our ability but His ability?*

- Because we aren't powerful enough to reach the lost. Our power is not powerful enough to save. But God's can and will.

### **The Holy Spirit's Work Will Result in Love**

Love is what binds it all together. As we partner with God His love will be made known in our lives and from our lives out to the lives of others.

*How does the love God fills us with go from being in us to “getting on” other people?*

- That is the nature of that love. It is how it was made to work within us. It was not meant to stay inside but to be displayed and shown to others.

*“You diligently study the Scriptures because you think that by them you possess eternal life. These are the Scriptures that testify about me, yet you refuse to come to me to have life. ‘I do not accept praise from men, but I know you. I know that you do not have the love of God in your hearts.’” – John 5:39-42*

Focus makes all the difference. When we are focused on our ability and our words and our methods of reaching people then we have missed the boat because it is not about us and it is not about flawless performance. 100% Natural Evangelism Plus realizes that this is the work of God in us through his to reach a lost and dying world.

*How much better off are you if you search the scriptures day and night but come away less loving than when you started?*

- When that happens, scripture did not do what it was intended to do. Scripture should make us love more and not less.

*Why is love such a key part of evangelism?*

- When we reach out to the lost we are trying to show them who Jesus is. It would be best displayed for them through the lens of our love for that person.
- It is hard to show someone Jesus Christ and help them see their need for God if you don't really love them.

When the Holy Spirit dwells in our lives we cannot help but love and when we do so he will continue to work through us and empower the evangelistic work that we are partnering with the Spirit to do.

*How does knowing that take some of the pressure off when it comes to evangelism?*

## **Circumstances Do Not Control Our Attitude**

***“Therefore, since we have been justified through faith, we have peace with God through our Lord Jesus Christ, through whom we have gained access by faith into this grace in which we now stand. And we rejoice in the hope of the glory of God. Not only so, but we also rejoice in our sufferings, because we know that suffering produces perseverance; perseverance, character; and character, hope. And hope does not disappoint us, because God has poured out his love into our hearts by the Holy Spirit, whom he has given us.” - Romans 5:1-5***

*How does knowing God has given us both His love and His Spirit help us love others even in frustrating moments?*

We tend to think that the ultimate religious and spiritual experience is to live our lives from spiritual and happy mountaintop to mountaintop but God made us to experience the valleys as well and often that is where we find Him in a deeper and more significant way than the mountaintop experiences could ever offer us.

***“Who shall separate us from the love of Christ? Shall trouble or hardship or persecution or famine or nakedness or danger or sword? As it is written: "For your sake we face death all day long; we are considered as sheep to be slaughtered." No, in all these things we are more than conquerors through him who loved us. For I am convinced that neither death nor life, neither angels nor demons, neither the present nor the future, nor any powers, neither height nor depth, nor anything else in all creation, will be able to separate us from the love of God.”- Romans 8:35-39***

Why is all this love talk important when it comes to evangelism? We are trying to see life from a higher perspective that understands we are part of the kingdom. Evangelism is trying to draw others into kingdom living as the opportunities arise. Circumstances can only stop us if we let them. Difficult people can only stop us if we let them. Love will prevail if we let God lead the

way because he already did show up through Jesus Christ and the core of his message was love, love, love.

*What do you think about the statement, “On our own we can’t love as we are supposed to?”*

***“But the fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, gentleness and self-control. Against such things there is no law.” - Galatians 5:22-23***

*What happens if you remove the Holy Spirit from our lives? What impact would that have on our outreach?*

*What is the difference between fruit bearing and tree bearing? Why does one lead to the other?*

## **Living as Changed People**

We often think of evangelism as being about getting the world to change. What kinds of things do we need to change if evangelism is going to come from a healthy heart? *How does realizing we are forgiven actually change us and make us more effective message bearers of the Gospel of Christ?*

When you are grafted into the Vine (Jesus Christ) you are no longer the same (John 15). You can no longer do anything on your own because you are now a part of the vine. Those branches that remove themselves from the vine and “go it alone” will have a troubled existence and in the end will perish.

Working with God is more than a contractual agreement. There is an actual connection and relationship built. *How is being a Christian actually an identity rather than an ideology?*

Part of being changed is the realization that we goof up and that we need God and not that we are perfect. *When you approach a non-Christian with that attitude how can that open doors rather than shut them?*

***“A new command I give you: Love one another. As I have loved you, so you must love one another. By this all men will know that you are my disciples, if you love one another.” – John 13:34-35***

## **Application Questions:**

*What experiences have you had that equip you to relate to and reach the lost?*

*How much love do you have for the lost? How can the Holy Spirit and the ministry and teachings of Jesus help you love even more?*

## **100% Natural Plus**

*A study guide to accompany the 100% Natural Evangelism DVD series*

### **The Holy Spirit Shows God is Involved in This Mission**

Knowing God is involved and that we are not alone in the mission makes all the difference in the world.

*“For this reason I kneel before the Father, from whom his whole family in heaven and on earth derives its name. I pray that out of his glorious riches he may strengthen you with power through his Spirit in your inner being, so that Christ may dwell in your hearts through faith. And I pray that you, being rooted and established in love, may have power, together with all the saints, to grasp how wide and long and high and deep is the love of Christ, and to know this love that surpasses knowledge--that you may be filled to the measure of all the fullness of God. Now to him who is able to do immeasurably more than all we ask or imagine, according to his power that is at work within us,” - Ephesians 3:14-20*

*How does who God is impact who we are?*

*Why is it important to realize that it is not our power but His power and not our ability but His ability?*

### **The Holy Spirit's Work Will Result in Love**

Love is what binds it all together. As we partner with God His love will be made known in our lives and from our lives out to the lives of others.

*How does the love God fills us with go from being in us to “getting on” other people?*

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